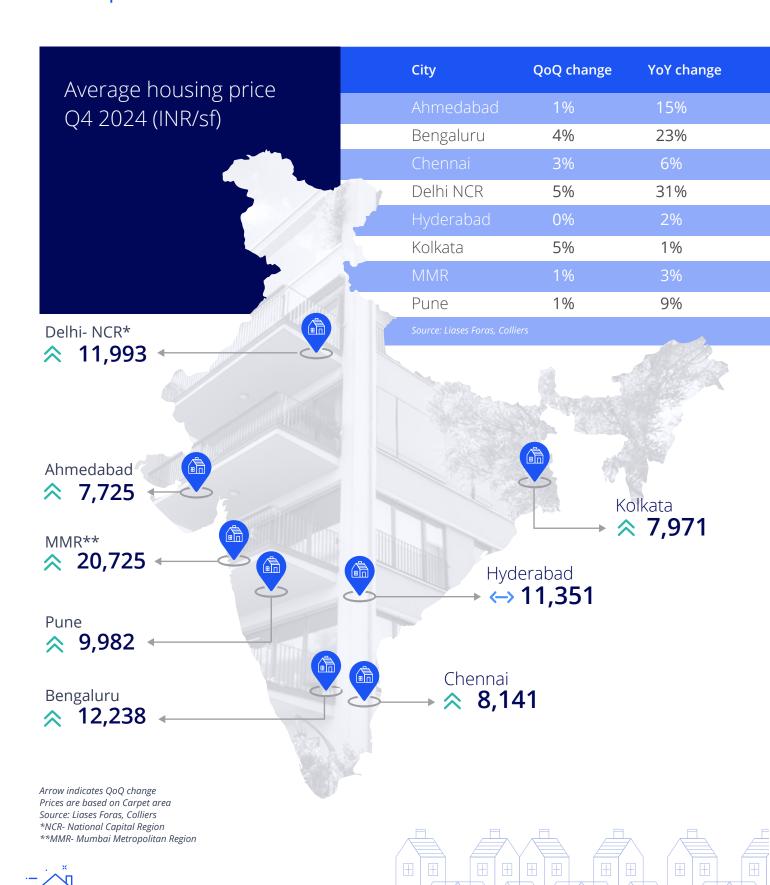
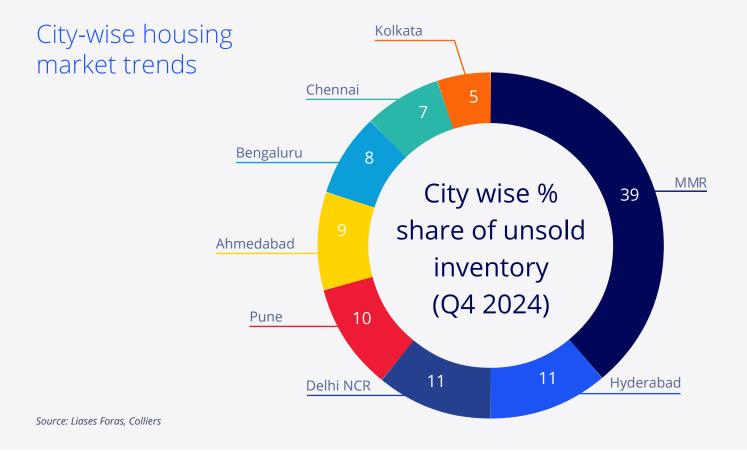
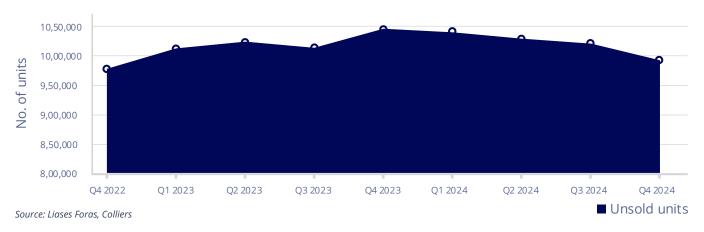


India housing market trends - Top 8 cities





Unsold inventory trends (Q4 2024) - Top 8 cities





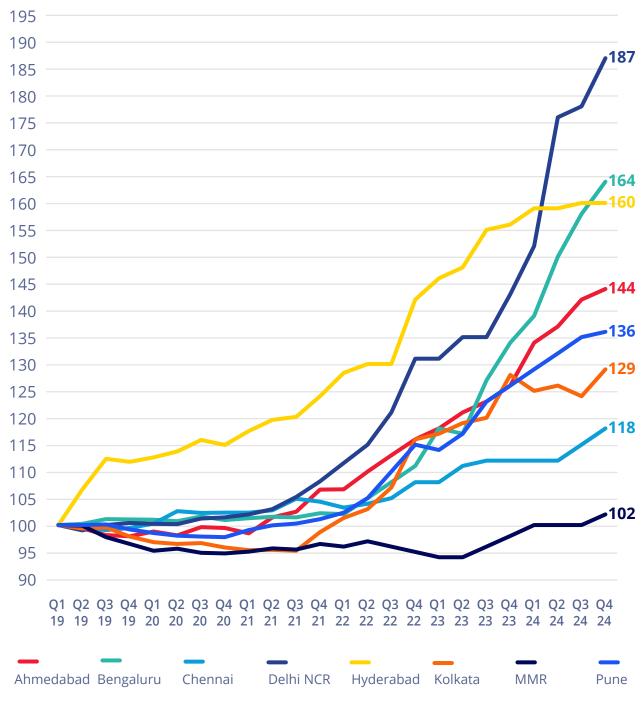
Key Takeaways

Average housing prices across the top 8 cities in India witnessed a 10% annual rise at INR 11,266 per sq ft during Q4 2024 backed by steady demand momentum and positive market sentiments

All the 8 cities under review saw an annual increase in housing prices with Delhi NCR witnessing the highest rise at 31% YoY, followed by Bengaluru at 23% YoY rise Overall unsold inventory dropped 5% on an annual basis and continued to witness a sequential drop for the fourth consecutive quarter

All the 8 cities under review witnessed a drop in unsold units on an annual basis amid healthy demand. Pune saw the highest annual drop in unsold inventory at 14%, closely followed by Hyderabad with 13% YoY drop

Housing price index* - Top 8 cities



Source: Liases Foras, Colliers





^{*} Prices are indexed to Q1 2019



Ahmedabad

Average prices **surged 15% YoY**, amid rise in demand for affordable & mid-segment housing



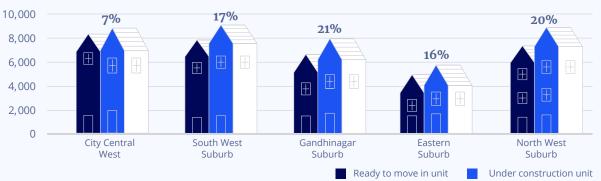
- Of all the micro markets,
 Southwest Suburb witnessed the highest annual price rise at 20%, followed by Gandhinagar Suburb at 16%.
- Going ahead, with upcoming infrastructure upgrades to decongest SP Ring Road, residential activity in Eastern Suburb micro market is likely to get a long-term boost.
- Unsold inventory continued to see a sequential drop since the last three quarters. As of Q4 2024, about 63% of the unsold units continued to remain in affordable and mid-segment.

Price trend based on configuration (INR/sf)



Source: Liases Foras, Colliers

Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

City Central West : Ambavadi, Bodakdev, Vastrapur, Memnagar, Paldi South West Suburb : Bopal, Ambli, Prahladnagar, South Bopal, Satellite, Vejalpur Gandhinagar Suburb : Gandhinagar, Sabarmati, Motera, Chandkheda

Gandhinagar Suburb : Gandhinagar, Sabarmati, Motera, Chandkheda
Eastern Suburb : Bapunagar, Maninagar, Isanpur, Naroda, Vastral
North West Suburb : Ghatlodiya, Gota, Science City, Thaltej, Bhadaj

Source: Liases Foras, Colliers

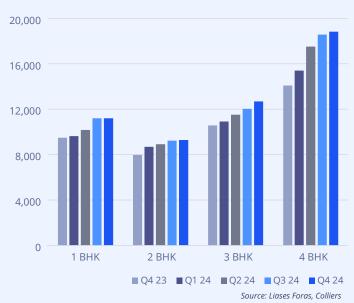
Bengaluru

Housing prices surged 23% YoY, led by sturdy demand in luxury & ultra-luxury segments



- Bengaluru recorded 23% annual price rise during Q4 2024. Inner East & Inner West micro markets, particularly witnessed high traction in luxury & ultra-luxury segments, and saw ~40% YoY rise in average prices.
- With about 34% annual rise in housing prices, 4BHK configurations particularly witnessed strong demand amidst rise in preferences for spacious amenity rich dwellings.
- The much-anticipated inauguration of the Yellow line is likely to further boost residential real estate activity in Peripheral & Outer South micro market.

Price trend based on configuration (INR/sf)



Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

Gandhi Nagar, Mysore Rd-city market, Okalipuram, Ulsoor lake, Wilson Garden Central Inner North Hebbal-Sanjaynagar, Malleshwaram, Nagavara, Richards Town, RT Nagar main Rd area Inner South Bannerghatta Rd-JP Nagar Ph-4, Basavanugudi, Jayanagar Block-5, JP Nagar ph-3, ORR-JP Nagar Ph-5 Deppanjali Nagar, Hosahalli, Rajaji Nagar, Vijay Nagar, Yeshwantpur-Nandidi Layout Inner West Inner East Ejipura, Indranagar, Kormangala Block 3, Mahadevpura, Old Madras Rd-Krishnarajpuram Periphery & Outer North Devanahalli, Hennur-Bagalur-Narayanapura, Sahakar Nagar, Bellary Road, Yelahanka Satellite town Attibele Sarjapur Village Jn, BTM Layout, Bommanahalli, Electronic city ph-2, RR Nagar-Kenchanahalli Kengeri Satellite town, Tumkur Rd-Nagasandra, Nayandahalli, ORR-Nagarbhavi, Yeshwantpur Periphery & Outer South Periphery & Outer West Periphery & Outer East Hoskote Village, HSR layout sector 1, Kadugodi-Sadarmangala, Old Madras Rd-Aavalahalli, Whitefield Rd

Source: Liases Foras, Colliers

Note: Inner North has strong demand for ready to move-in properties, hence completed projects command a significant premium compared to under-construction properties | Inner East, Inner West and Periphery & Outer East have witnessed significant launches in luxury and ultra-luxury segment, hence under construction properties command a significant premium compared to ready to move-in units | Prices are based on Carpet area | Percentage indicates price difference between under-construction units and ready to move-in units



henna

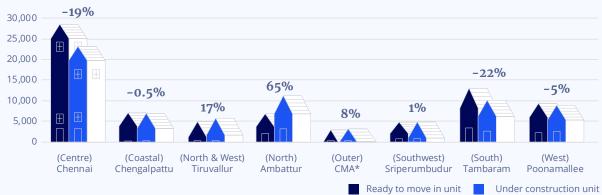
Backed by steady demand, unsold inventory dropped 7% YoY

- · Overall housing prices surged 6% YoY in the city. Central Chennai witnessed the highest annual price rise at 11% followed by Coastal Chengalpattu with 8% YoY rise.
- · Upcoming infrastructure development of Metro Phase II is set to further boost real estate activity especially in Central and Southern micro markets.
- · Rise in demand for spacious dwelling units resulted in about 44% annual rise in average prices of 4BHK ready-units.
- Unsold inventory continued to drop for the **sixth** consecutive quarter in Q4 2024.

Micro market wise housing prices- Q4 2024 (INR/sf)

Price trend based on configuration (INR/sf)





Market definition:

(Centre) Chennai (Coastal) Chengalpattu (North & West) Tiruvallur

(North) Ambattur Outer CMA

(Southwest) Sriperumbudur (South) Tambaram (West) Poonamallee

CIT Nagar, Gopalapuram, Mahalingapuam, MRC Nagar, Pose Garden Alappakam, Chengalpattu, Padur OMR, Senganmal, Siruseri

Avadi, Padur (Tiruvallur), Thiruvallur, Paruthipet, Egattur Station Anna Nagar, Kilpauk, Mogappair, Nolambur, Shenoy Nagar

Arakkonam, Kanchipuram, Pudupattinam/Kalpakkam Township, Swarnabhoomi

Mambakkam (Sriperumbudur), Manimangalam, Padappai, Poonthandalam (Manimangalam), Sriperumbudur

Besant Nagar, Madipakkam, Nanganallur, Neelankarai, Velachery lyyapanthangal, Manapakkam, Poonamallee, Porur, Valasaravakkam

Source: Liases Foras, Colliers
Note: (North) Ambattur has witnessed significant launches in luxury and ultra-luxury segment, hence under construction properties command a significant premium compared to ready to move-in units | Prices are based on Carpet area | Percentage indicates price difference between under-construction units and ready to move-in units *CMA - Chennai Metropolitan Area

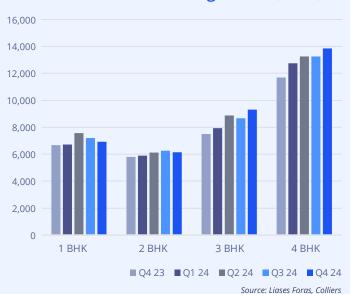
Delhi-NCR

Housing prices **surged 31% YoY**, highest across major Indian cities

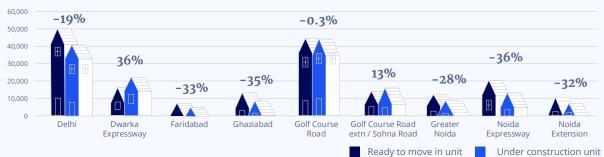


- Housing prices in Delhi NCR increased annually by 31% during Q4 2024, the highest rise across major Indian cities, backed by a strong sales momentum particularly in luxury & ultra-luxury segments.
- While Dwarka Expressway continued to see the highest annual price rise at 58%, Greater Noida too witnessed impressive growth of 52% YoY. The upcoming Jewar International Airport, will continue to spur residential prices in catchment areas.
- About 96% of the unsold units in the region were in under-construction properties of which majority were in Noida Expressway and Noida Extension micro markets.

Price trend based on configuration (INR/sf)



Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

Delhi :
Dewarka Expressway :
Faridabad :
Ghaziabad :

Golf Course Road Golf Course Road Extn/Sohna Road Greater Noida Noida Expressway Noida Extension Chattarpur, Karol Baug, Moti Nagar, Patel Nagar, South Delhi Sector 82, Sector 88A, Sector 88B, Sector 90, Sector 111 in Gurgaon Sector 45. Sector 56. Sector 85 & 88. Sector 143. Sector 48 in Faridabad

Crossings Republik, Indirapuram, Raj Nagar Extn, Siddharth Vihar, Vaishali, Vasundhara Sector 28 Gurgaon, DLF City Ph III, Golf Course Road, Sector 53 Gurgaon

Sector 63A, Sector 48, Sector 62, Sector 63, Sector 67A, Sector 71 in Gurgaon Near Pari Chowk, Sector Beta II, Sector CHI-V, Sector MU, Sector ZETA-I in Greater Noida Sector 135, Sector 144, Sector 150, Sector 124, Sector 143 in Noida

Greater Noida KP-V, Sector 1, Sector 16B, TechZone I, TechZone IV in Greater Noida

Source: Liases Foras, Colliers



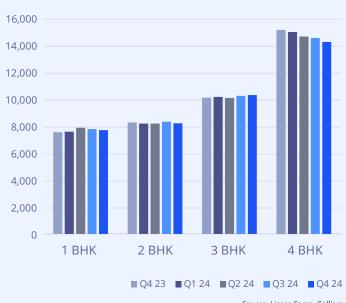
_H y d e r a b a d

Unsold inventory **dropped 13% YoY** amid sustained demand & moderation in new launches



- Housing prices in the city saw a slight rise on an annual basis at
 2%. Ready properties in
 Southwest Hyderabad witnessed
 13% annual rise in average housing prices led by upcoming metro expansion plans towards Kokapet and Shamshabad.
- Ready units in 1BHK configuration witnessed a 22% YoY rise backed by rise in demand from IT professionals in western areas of the city.
- Unsold inventory dropped for the forth consecutive quarter. As of Q4 2024, about 72% of the unsold units were in mid & luxury segments.

Price trend based on configuration (INR/sf)



Source: Liases Foras, Colliers

Micro market wise housing prices- Q4 2024 (INR/sf)



Central : Himayat Nagar, Somajiguda, Begumpet, Ameerpet Northeast : ECIL, Ghatkesar, Malkajgiri, Medchal, Pocharam

Northwest : Banjara hills, Gachibowli, Kondapur, Kukatpally, Miyapur, Nanakramaguda

Southeast : Boduppal, Karmanghat, Kothapet, LB Nagar, Uppal Southwest : Kokapet, Manikonda, Puppalguda, Shaikpet, Shamshabad

Source: Liases Foras, Colliers

Kolkata

Unsold inventory dropped 10% YoY in the city



- Average housing prices in Kolkata increased marginally by 1% on an annual basis. Demand was strongest in Southwest Kolkata & Howrah (West Kolkata). These micro markets witnessed around 20% YoY growth in residential capital values.
- Configuration wise, the price increase was highest for 1BHK units at 6% YoY followed by 3BHK units with 2% YoY rise.
- Unsold inventory continued to drop for the fifth consecutive quarter and dropped annually at 10% during Q4 2024, amid buoyancy in housing sales.

Price trend based on configuration (INR/sf)



Source: Liases Foras, Colliers

Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

Central : Phool Bagan, Kankurgachi, Elgin, Dum Dum, Ballygunge

Southeast : EM Bypass, Garia, Narendrapur, Tollygunge
Southwest : Alipore, Behala, Joka, New Alipore, Maheshtala
East : New Town, Baguiati, Raiarhat, Salt Lake City, VIF

East : New Town, Baguiati, Rajarhat, Salt Lake City, VIP Road Howrah (West Kolkata) : Howrah, Uttarpara, Konnagar Hugli

North : Jessore Road, Keshtopur, Barasat, Nager Bazar

Note: Central Kolkata has witnessed significant launches in luxury and ultra-luxury segment, hence under construction properties command a significant premium compared to ready to move-in units | Prices are based on Carpet area | Percentage indicates price difference between under-construction units and ready to move-in units



Housing prices in MMR saw a 3% annual increase

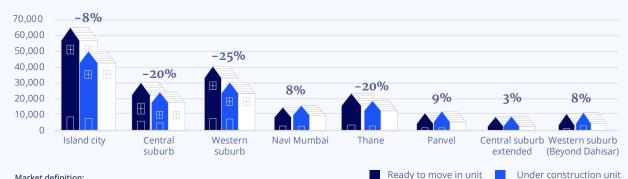


- Housing prices in MMR witnessed a 3% annual rise with notable surge in **Panvel** at 11% YoY rise followed by Thane & Island city with ~6% YoY rise each.
- The upcoming Phase II of Metro Line 3 is likely to further boost residential activity in Island city and Western suburbs in the coming quarters.
- After almost 3 years, unsold inventory levels dropped for the first time to around 389,800 units as of Q4 2024.

Price trend based on configuration (INR/sf)



Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

Central Suburb Chembur, Ghatkopar, Kurla, Powai, Vikhroli Central Suburb extended

Badlapur, Dombivali, Kalyan, Ulhasnagar

Altamount Road, Elphinston, Lower Parel, Matunga, Prabhadevi, Walkeshwar, Worli

Island City New Mumbai Belapur, Airoli, Kharghar, Nerul, Seawood, Vashi

Panvel Panvel

Thane, Kalwa, Kasarvadavli,

Western Suburb Andheri, Bandra, Borivali, Dahisar, Goregaon, Jogeshwari, Kandivali, Khar, Malad, Santa Cruz, Vile Parle

West-suburb (beyond Dahisar) Bhayandar, Mira Road, Nallasopara, Vasai, Virar

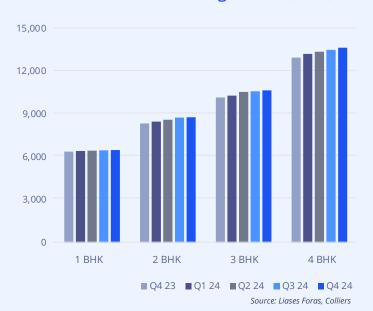
Source: Liases Foras, Colliers



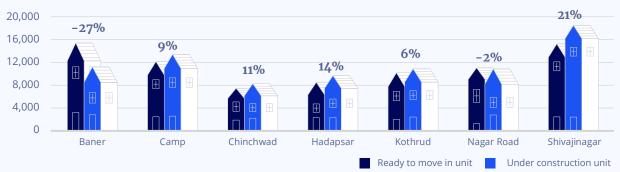
Unsold inventory fell **14% YoY**, the highest annual drop among major Indian cities

- Housing prices in Pune surged 9% annually amid rise in demand for mid & luxury segment housing.
 Camp micro market saw the highest annual price rise at 20%.
- Interestingly, ready units in Baner, saw about 75% annual rise in prices led by completion of certain marquee projects.
- The upcoming Pune Ring Road and metro expansion projects are likely to enhance residential activity especially in Nagar Road, Hadapsar, Kothrud and other peripheral areas in the coming years.

Price trend based on configuration (INR/sf)



Micro market wise housing prices- Q4 2024 (INR/sf)



Market definition:

Baner : Aundh, Balewadi, Baner, Hinjewadi, Pasan

Camp : Camp, Dhankawadi, Koregaon Park, Shukrawar Peth
Chinchwad : Chinchwad, Nigadi, Pimpri, Pradhikaran, Ravet, Wakad
Hadapsar : Hadapsar, Keshav Nagar, Magarpatta, NIBM, Phursungi

Kothrud : Bavdhan, Bhugaon, Deccan, Erandwane, Kothrud, Prabhat Nagar, Sinhagad Road

Nagar Road : Kalyani Nagar, Kharadi, Viman Nagar, Wagholi, Mundhwa

Shivaji Nagar : Pune University, Model Colony

Source: Liases Foras, Colliers

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